

CODING & COMUNICATIONS DRIVEN WORKSHOP

BALANCE DRIVEN SUCCESS

SYSTEMS, TEAMS, & TECHNOLOGY

BUILD MORE EFFECTIVE SYSTEMS

2-DAY DYNAMIC INSURANCE WORKSHOP

Structure and systems are an important part of any business and dentistry is no exception. We'll evaluate, coach and monitor the key insurance systems that should be in place in any dental practice. We'll spend the day with your team evaluating systems and patient interactions to improve your office's insurance expertise. When we put the patient first in every interaction, we worry less about "What will insurance pay?" Let us help your office worry less about being insurance driven and empower them to be Patient Focused.

We will work with you and your team to help you understand the art of insurance and help everyone master the ease of insurance communication.

The Workshop includes:

- » 11/2 Day Observation & Coaching
- » 1/2 Day Team Meeting
- » 2 months follow up support and phone coaching



"Practice Dynamics is an amazing team with a wide range of talents. What makes them unique is their hands-on approach to technology solutions. Not only do they have great ideas for improving systems, but they also have the technical skills to implement their recommendations with practice management software and third-party solutions. On top of all that they

have an amazing rapport with my team and a comprehensive approach to team growth and customer service."

-Dr. Steven Van Scoyoc



Laci Phillips leading a workshop

MEET YOUR COACHES







Laci L. Phillips



Adele Reische



Heidi Dubois



About Practice Dynamics

We fell in love with the dental industry many years ago and believe in our ability to drive success. It is the mission of Practice Dynamics to provide a progressive and modern coaching experience with a focus on systems, teams, and technology. We commit to deliver quality seminars and team meetings with supportive products. Our ultimate goal is to provide balance driven success in a dynamic environment for the clients we serve.

With our team, we provide industry-leading expertise, innovative tools, and a superior effort to solve our clients' most difficult strategic and tactical business challenges.

We develop and deploy leading-edge technical and management tools and services that assure our clients' success. Our first responsibility is to our clients; we will consistently exceed their expectations.